

**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)
BASIS FOR DESIGN, ENGINEERING, PROCUREMENT, SUPPLY, INSTALLATION, TESTING &
COMMISSIONING OF 12" CRUDE OIL PIPELINE FROM SUVALI ONSHORE TERMINAL TO HAZIRA
PORT FOR CB/OS-2 BLOCK**

Cairn Oil & Gas, a vertical of Vedanta Limited ("VL") is the Operator of CB/OS-2 block on behalf of its joint venture partners ONGC Limited, Tata Petrodyne Limited & VL, located on the south west coast in the state of Gujarat, India.

VL on behalf of the JV partners invites reputed contractors (both Indian and International) to express their interest to participate in International Competitive Bidding Process ("ICB") for design, engineering, procurement, supply, installation, testing & commissioning of 12" API 5L carbon steel crude oil piggyback pipeline with metering skid from Suvali onshore terminal to Hazira Port for CB/OS-2 block on EPC basis.

Only Interested parties meeting following criteria should respond to this EoI:

- ❖ Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
- ❖ Positive Net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio of at least 0.6 in each of the two preceding financial years
- ❖ Bidder or leader of consortium should have successfully executed, as Contractor or Leader of Consortium, in last 10 years, at least one (1) project of API 5L Carbon steel pipeline of at least 8" size and 15 km length or two (2) Projects of API 5L Carbon steel pipeline of at least 8" size with total pipeline length of 15Kms on EPC basis covering all the aspects of execution including project management, design, engineering, procurement, installation, testing & pre-commissioning and commissioning.

The 10 year time period mentioned above shall be reckoned from the date of issue of this EoI.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Bidder's history & profile.
- ❖ Details of projects of similar nature and magnitude on EPC basis successfully executed in the last ten (10) years and those of currently under execution under the heading Project Name, Client's name & Industry, Brief Scope of Work, Contract value status (completed/on-going), Contractual & Actual completion date along with completion certificate/work order copies, Client Representative & Contact details.
- ❖ Bidder's Organization Details including detailed information of organization structure, list of key manpower & their CVs, equipment details and other resources, for providing support in execution of proposed EPC Project, current projects under execution and future workload.
- ❖ Bidder's QA/QC System including policies, procedures and quality assurance & quality control practices currently in place for execution of similar work. Copies of valid ISO certifications for ISO 9001, ISO 14001, BS OHSAS 18001 etc. if available.

- ❖ Bidder's HSE System including Health, Safety and Environment (HSE) policies, plans, procedures, and organization structure and management system.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest

Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ❖ In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

EOI submission shall be complete with the above requested information.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.